

GRAND **BUSINESS CARNIVAL** FOR **METAL, MACHINERY AND MANUFACTURING** INDUSTRIES















**17-18-19 DECEMBER, 2020** Pragati Maidan, New Delhi, India

#### **INDUSTRY NEWS**

## India's COVID-19 recovery rate reaches 58.67%

India's coronavirus recovery rate has reached 58.67 per cent as the gap between recoveries and active cases stands at 1,11,602, according to the Union Ministry of Health and Family Welfare (MoHFW).

- Deccan Chronicle



#### A positive trial for an antiviral drug

Scientists all over the world are working to understand, contain and cure Covid-19. STATnews reported that the antiviral drug Remdesivir appeared to have some fighting force against Covid-19. The trial included 125 people, 113 of them classified as having a severe case of the virus. All got the drug; there was no placebo group. Most were released from the hospital less than a week later, and only 2 died – an unusually low number given how deadly the disease has been in those who get severely ill. Other trials around the world, if they go this well, should lead to quick FDA approval for the drug, manufactured by Gilead Sciences.

- ThePrint

## New clues to how the virus spread from China

Genetic sleuths are digging deep into the origin and early spread of the Covid-19 virus, tracking small mutations in its genetic material. One surprise is that the virus had already branched into two subtypes by the time it was isolated from the first patient in Wuhan on December 23, and this patient seemed to have the second subtype – not the original. Peter Forster, a genetics professor from Cambridge University, has dubbed the original variant A, and the one found in that Wuhan patient variant B. (B carries two mutations not found in A.)

Strain A is more than 96% identical to samples isolated from horseshoe bats, which he believes harbored the virus before it jumped to humans. A molecular clock technique puts that leap between September 18 and December 7, 2019.

- ThePrint



Indian economy to grow at 9.5% next fiscal, Covid-19 radically changing consumer behaviour in India, Kyle Bass bets against HK dollar, and more.

- The Hindu



# "Make in India" initiative has the potential to turn the Indian economy upside down, all for better reasons.

With the investment in the manufacturing sector and the advancement of technology, employment opportunities can also be generated. Such an initiative requires a well-coordinated effort from the Ministry of Commerce and Industry as well as the state governments.

- Financial Express

A team of Doctors in Maharashtra's Sevagram have designed reusable PPE kits for healthcare workers. These PPE kits are made of Khadi and if cleared by the government for wider use, could solve the problem of plastic waste.

- India Today

Hyve India Pvt Ltd has come up with a weekly e news alert program - 'Market News & Views' This program will cover Industry Updates, Launch of New Technologies, Partnership Opportunities, Industry Views & CSR activities. The purpose of this program is to keep customers up to date with developments in the Industry

#### **INDUSTRY UPDATES**

# Government to engage consultancy firm to draw action plan for steel sector revival

The government on Saturday said it is in the process to engage a consultancy firm to draw an action plan for revival of the domestic steel sector. Besides, the sector's stakeholders can also provide their suggestions to deal with the issues emerged in the sector post COVID-19 outbreak, Minister of State for Steel Faggan Singh Kulaste said in a recent webinar. "The Steel Ministry will study and solve the issues which have cropped up due to the COVID crisis. The ministry understands the concerns of the players and has already issued an RFP (request for proposal) to appoint a consultancy, which would prepare an action plan on the same," he said. Kulaste also said stakeholders from the steel industry are free to provide their suggestions, and assured that the ministry will look into it and try to solve them at the earliest. The government is already aware of the disruptions which have been caused by the outbreak of the pandemic and accordingly various relaxations have been given to the players across the sectors, he added.

- The Economic Times



## Indian steel manufacturers expect green shoots for industry after July

Indian steel manufacturers, JSPL and SAILNSE 4.91 % expect green shoots for the industry to come in after July, with contracts from metro rails picking up at a faster pace. The companies also expect demand for readymade steel structures going up in FY 21.

-The Economic Times



## Additive and subtractive manufacturing

"The machine tools industry has evolved with the development of both hardware technology and software applications. This has resulted in machines becoming faster, intelligent, and versatile," says Keshav Khurana, Executive Director, Wohlhaupter India Pvt Ltd. He believes that machines have now become multifunctional and are capable of performing a broad range of tasks inside a single set up.

OEM update



With the growing influence of upcoming software like Internet of Things (IoT) and Internet of Services (IoS), coupled with the revolutions like Industry 4.0, it is very much certain that the Indian machine tool market is set to create new records, both in terms of quantity and quality. The reduced manual intervention will help in getting the best out of the machines.

- OEM update

#### INDUSTRY **SPEAK**



Gaurav Sehgal Director M/S PYE Tools Pvt. Ltd., Ludhiana

The current PANDEMIC situation resulting in Lockdown/Curfew was never anticipated. The movement of the universe came to a halt. endangering our survival. . Now Lockdowns are easing, industrial units are reopening and life resuming. This is the right time to adopt measures that help us to progress. There surely lies an opportunity in every crisis. Post Covid India could be very different if it is planned well. It can be huge opportunity. Covid-19 has given us the opportunity to expand our business in the post Covid era. The decisions we make today will determine what lies ahead. It is up to us as individuals/industrial houses and governments to take ownership of the future. We must remember to recover and rebuild responsibly. Since at present import/export has been affected, we will have to cope with the indigenous raw material and will have to find buyers for our products in domestic markets. The package announced by the Govt. of India could encompass fiscal stimulus, liquidity in the system, tax deferral, credit protection, businesscontinuity and sustenance assistance for small enterprises. History shows that usually stern hardships result in blessings in disguise in due course of time.



Mukesh Bhandari Chairman Electrotherm Ltd.

If COVID-19 has a life cycle I would say that it is still in its early and younger days, yet to mature, grow old and die on its own. I feel the world is still gasping with the impact it has and will have on the life of the common man globally. India as a country is also fighting it's war against it on all fronts, be it at the highest level of the Government, or almost all industries on financial front, or common man in the form of threat to life as well as financial disruption.

It has been time and again said and have been understood that we have to align our lifestyle, work environment and culture to learn and live with this new virus, at least till the time, either an effective vaccine or medicines are developed, or herd immunity sets in. I firmly believe that every challenge that comes our way brings with it, a wide range of opportunities too, which might not be obvious to all in its manifestations but those who got a vision can visualize it.

In the short-term if we see and analyze postlockdown scenario, our steel industry like any other industry (except those under critical and essential services) underwent almost complete lockdown. Demand came to complete standstill and so did the capacity utilization. However, with the relaxation in the lockdown steelmaking plants resumed their operation albeit not at 100% capacity as yet. Now with unlock 1.0 in force, some construction and infrastructure building activities have also started and improved demand for steel, which has allowed plants in operations to make some profits at lower scale of production. However, I reckon this is a temporary phenomenon and the margins will come down as and when the capacity utilization increases, if it is not matched by the corresponding increase in demand.





Kamal Aggarwal Hon. Secretary General All India Induction Furnaces Association (AIIFA),

Export of raw material to China should be stopped. It will result in raw material cost reduction in India. Primary Steel should not be made from scrap material, advises govt. to intervene and should be made from iron ore. Government should impose reverse charges of raw material over GST implemented which happens at rate outward. Government should intervene and help bringing back labour.

#### MEDIA SPEAK



Now with the extended lock-down, there are some operational challenges as well such as raw materials scarcity and the possibility of blast furnace shutdown. While raw material supply is likely to get disrupted, major steel producers also fear contingency-specific shut down of blast furnace which entails a huge production downtime and cost.

As a temporary relief in the domestic market, steel producers are seeking special credit lines for working capital, deferred payment for statutory and mining dues as well as reduction of railway freight along-side elimination of busy season surcharge, among several others business continuity measures. But the decision to continue production is still fraught with certainties over the improvement in steel demand.

- Nirmalya Mukherjee, Editor & Publisher, Steel & Metallurgy

It is slated that agriculture, manufacturing and services sectors are showing "green shoots" of recovery post-Covid-19. India's manufacturing sector though is marred with a myriad of challenges yet at the same time is gaining momentum through government's policies.

Reducing the Corporate tax and rolling out of the Good and Services Tax have further aided in attracting the manufacturers.

Amidst pandemic, India became the world's second-largest maker of Personal Protective Equipment (PPE) in just two months. To this end, Hon'ble Prime Minister Shri Narendra Modi has entrusted India to become 'Atmanirbhar' or self-reliant and cut imports to the country by pushing domestic manufacturing.

- Modern Manufacturing India





Indian Forging Industry needs to be competitive in order to do so manufacturing costs have to be reduced, wastages of all kind has to be eliminated. Real time corrective action is required. A Scientific and analytical approach is required, to establish a communication for information and action IOT can play a major part in reducing wastages by automatic corrective action, Data management and analysis and integrating all the partners in real time.

Forgings Today

#### **NEW TECHNOLOGIES**

#### **Perfect Tools Industries**

Launched Cost - Effective Tool and Cutter Grinder, Robust and low maintenance especially useful foe who selling hardware and carpenter tools.



#### Mittal Files & Tools Mfg. Pvt. Ltd

Launched:

Saw Files - A Steel file is a metalworking and woodworking tool used to cut fine amounts of material from a workpiece. It most commonly refers to the hand tool style, which takes the form of a hardened steel bar with a series of sharp, parallel ridges, called teeth. Most files have a narrow, pointed tang at one end to which a handle can be fitted.

Machinists' Files - A file is a metalworking and woodworking tool used to cut fine amounts of material from a workpiece. It most commonly refers to the hand tool style, which takes the form of a hardened steel bar with a series of sharp, parallel ridges, called teeth. Most files have a narrow, pointed tang at one end to which a handle can be fitted.

#### **Gita Refractories**

Gita Refractories product line includes High Alumina Bricks, Magnesia Carbon Bricks, Magnesite, Mag-chrome Bricks, Chrome-Mag Bricks, Chromite Bricks, along with Monolithics consisting of Conventional, LC/ULC Castables and Ramming, Felting, Gunning and spraying mixes. Gita Refractories is a part of Gilada Group and a well know Refractory Manufacturer in South India for Bricks and Castables. We are also involved in Super Refractory Manufacturing, High Temperature Refractory, and Sustainable Refractories Manufacturing. Its head-office at Bangalore and plant in Hoskote, INDIA, Gita Refractories is capable of producing tailormade refractories to suit specific applications of different industry verticals such as Steel, Cement, Glass, Coke Oven, Sponge Iron, Rerolling mills, Petrochemical, Non-ferrous industries, Chemical and Incinerators etc.

Since 1988, we at Gita Refractories, have been manufacturing refractory material and have seen many technology changes along the way. We have modified many of our own services during these turnarounds. From the year 2018 onwards our determination to excel in this very field of Refractory making has enlarged and our focus area has not shifted but has become much wider and stronger than ever before, our intention is to collaborate with potential consumer base who share the same zeal and passion as our own. We have excelled at many places with our wide variety of product mix and dedicated after sales service which is good and becoming a industry standard in the days to come.

Some of our products that we are keenly focusing are namely;

- High Alumina Bricks
- Magnesia Carbon Bricks
- Magnesite Bricks
- Mag-chrome Bricks
- Chrome-Mag Bricks
- LC/ULC Castables
- · Ramming & Gunning
- Felting & Spraying Mixes
- Alumina Castables
- EBT&NFC

We are focused on building a dedicated team of professionals across the globe, also we are in constant process of collaborating with supply agents and traders who can market and distribute our technology to the end consumer. At Gita Refractories, we are committed to provide complete refractory solutions by delivering the "right quality & quantity" to suite our customer's processes. 30+ Years in Business, 45+ Active Clients, 95+ Products Offered, 30000 MT+ Production Capacity (PA)



#### WEBINAR

# Webinar 'Ispati Irada' How Ministry of Steel, Government of India can help in restoration of supply chain, ramp up production and revive domestic demand for Steel Sector

Hyve India along with All India Induction Furnace Association (AIIFA) is organizing a webinar on 'Ispati Irada' - How Ministry of Steel, Government of India can help in restoration of supply chain, ramp up production and revive domestic demand for Steel Sector on June 20, 2020

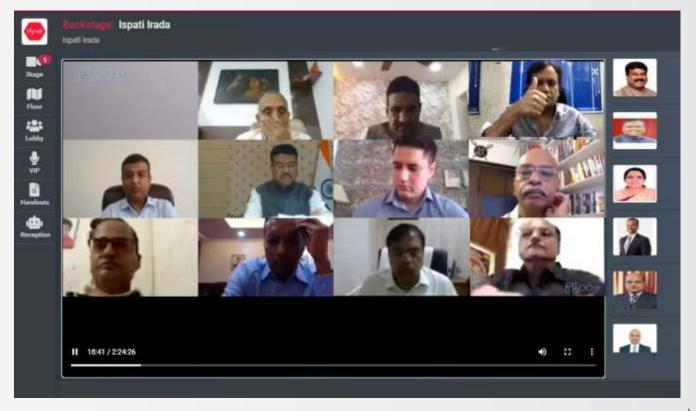
The said Webinar was attended by over 400 atendees and got overwhelming response from the audience during the presence of Honorable Minister of Steel and Minister of Petroleum & Natural Gas, Shri Dharmendra Pradhanji and Shri Faggan Singh Kulaste, Honorable Minister of State for Steel.

Esteemed panelist present during the webinar were Shri Naveen Jindal, Chairman, Jindal Steel & Power Ltd. (JSPL), Shri Devendra Kumar Agrawal - President, All India Induction Furnaces Association (AIIFA), Shri Kamal Aggarwal - Hon. Secretary General, All India Induction Furnaces Association (AIIFA), Shri Gopal Gupta, Maniging Director, M/S Laxcon Steel Ltd, Shri Vijay Jhawar, Gopal Spung & Iron Pvt. Ltd., Shri K K Malhotra, former CMD, MECON Ltd, Chairman IIM-Delhi Chapter, Shri Mukesh Bhandari, Chairman, Electrotherm Ltd., Shri Sanjay Mehta, President, Material Recycling Association of India

### **Key issues discussed during the Webinar**

- Panelist thanked the Government for announcing the relief packages for various sectors which will boost the demand of steel in coming months. This will help in ramping up production by steel producers...
- Issues with respect to continuous supply of input material viz. iron ore, coal & scrap has been raised. The panelist also requested MOS to look into the matter regarding quick operation of iron ore mines auctioned in the recent past to stabilize the iron ore price.
- Panelist also requested MOS to take up the matter with concerned Government / agencies to start the production from Donamalai iron ore mines owned by M/s NMDC

- Secondary steel producer have also requested MOS to ban the export of iron ore to China or enhance the export duty.
- Secondary Steel producers informed that they are trying to bring back the migrant labours but also need support from GOI.
- All the digniteries agreed that Covid 19 crisis is an opportunity to meet the domestic steel demand & make the country Atma Nirbhar Bharat.
- Changes expected to be happen in supply chain system post covid.were also discussed, India supply chain will go through big transformation in the next few year.



# OUR CUSTOMER COMMITMENTS

You may be glad to know that we launched our Covid-19 Taskforce early in 2020 and have been working with major venues, industry associations, health & safety experts, local authorities and other event organizers to monitor the situation ever since. The health, safety & security of our exhibitors, visitors and colleagues remains our number one priority. We see lockdown restrictions easing in many countries and exhibitions resuming. We are pleased to announce details of our "customer commitments," our pledge to all stakeholders at our upcoming events.

We have significant experience of running safe, secure, and successful events. All the steps we outline in our customer commitments are in addition to the extensive health & safety measures we already employ at our events.

Below mentioned are our customer commitments:

#### **SOCIAL DISTANCING**

#### **Construction Phase:**

We will provide enhanced guidelines to assist exhibitors and contractors in the set-up and breakdown of events, tailored to each venue and location.

#### **Meeting Areas:**

All rooms, including conference rooms, meeting rooms and rooms for social functions will be set up according to the social distancing guidance in place at the time of the event.

#### No Handshake Policy:

We will request no direct contact between people in accordance with global and local government guidance at the time. We will limit printed materials such as show guides, flyers and brochures at our events and provide digital alternatives where possible.

#### **Crowd Density:**

Standards will be applied across all our events to ensure that we have an appropriate number of people at the venues during each show. We have a number of measures that we can employ, including limiting the number of visitors per day, staggering admissions and making changes to the floor plan to improve visitor flow and avoid overcrowding. As always, whatever we do will be tailored to the venue and location

#### PROTECT AND DETECT

#### **Enhanced security checks:**

Where required by local government, we will introduce mandatory temperature checks and real name ID checks, such as those required in China.

#### Personal Protective Equipment (PPE):

All visitors, exhibitors, colleagues and suppliers will be offered gloves and masks upon request if they do not have their own. Where such measures are enforced by local or national governments for use in public areas, they will be mandatory at our events. We will communicate this in advance, along with a reminder of our responsibility to keep all visitors safe by denying entry to those who are unable or unwilling to comply with all health and safety measures employed by Hyve or the venues.

#### **Enhanced First Aid & Medical Support:**

This will be available across all our events, as well as dedicated quarantine areas, if required by local authorities.

#### **Sneeze Guards:**

We will use physical glass or plexiglass dividers where possible, and will be providing staff with face visors or masks at busy areas including helpdesks and registration kiosks where frequent face to face interaction is expected.

#### **CLEANING AND HYGIENE**

#### **Enhanced cleaning:**

We will work with the venues to offer an enhanced cleaning regime throughout each event.

#### Personal hygiene:

Hand sanitisers will be made available at high traffic areas around event spaces, including entrances, catering areas and toilet facilities.

#### COMMUNICATION

We are monitoring Covid-19 developments very closely and will communicate further updates as they relate to our events and as the situation develops. We are committed to keeping all visitors, exhibitors, delegates, suppliers and partners safe at our events. These updates will be communicated via our websites and emails, in exhibitor manuals and exhibitor zones, and through event signage and announcements.

Bringing people together remains at the heart of what we do, and our customer commitments are designed to keep our exhibitors, visitors, sponsors and delegates safe whilst doing business.

We look forward to welcoming you to our events in the future.



#### Grand **Business Carnival**

6 co located events and one Grand Business Carnival for Metal, Machinery and Manufacturing industries

- HTF for Advanced Hand Tools, Power Tools and Fasteners
- CWE for Advanced Cutting and Welding Equipment & Technology including Laser Technology
- IMEX for Latest Machine Tools (CNC, Laser, Shot Blasting, Measuring & Testing Equipment and more.....)
- UMEX for Economical Pre-owned machinery in the industry
- MMMM for Mineral, Metal, Metallurgy
   & Materials
- TECHINDIA for Engineering and Manufacturing (Pumps, Valves, Compressors and more......)



#### **A Sneak Preview**

- Expected Presence of 500+ leading Exhibitors from 15+ countries
- 4 Open Seminars
- > Hand Tools, Power Tools & Fasteners Know-How
- > Advancements In Cutting & Welding Equipment
- > Machine Tools: Bringing Depth to Manufacturing in Industries
- > Technology Innovation for Metal & Metallurgy Industries
- · Various New Launches by exhibitors.



#### **Business Connect Program**

- Market News & Views, a weekly e news alert program covering Industry Updates ,Launch of New Technologies , Partnership Opportunities , Industry Views, CSR activities
- International Business Networking Program (IBNP) a monthly webinar covering key industry across Indian as well as some neighboring countries including China, Taiwan, Bangladesh, etc
- Open Seminars during the event, a unique opportunity to have face to face interaction with industry leader and knowledge transfer



#### **Contact Us**



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## SOME LEADING COMPANIES AT THE EVENTS

#### **Shanti Abrasive Synthetics Pvt. Ltd.**



Shanti Abrasives are in the market for the last three decades and providing the Marble & Granite Industry with the best

Abrasives available in the market.

Shanti Abrasives was the first to introduce 5 Ex Chemical Bond Abrasive in India in 1990 to eliminate the final polish with Tin Oxide & Buff. Shanti Abrasive was the first to introduce Lux in India in the year 2000 to polish Granite without the use of Lead & Oxide.

#### **Bandsaw Strip Corporation**



Established in 1976, Bandsaw Strip Corporation is engaged as trader, importer and wholesaler of Bandsaws, Chainsaws and

accessories, powertools and spare parts. The company's high quality and variety in the range of product offerings has enabled them to build long lasting business relationships with their clients.

#### **Super Sonic Technology**



We Are Serving Best Quality Abrasive Products, and Power Tools Pan India. Hope To Serve Better Quality With New And

Innovative Products And Technologies For Generations Ahead.

Products We Serve:

Abrasives- Cut-Off Wheels, Grinding Wheels, Flexible Wheels, Vitrified Grinding Wheels, Flap Disc, Non Woven Wheels, Saw Blades, Tct,

Power Tools- Angle Grinders, Marble Cutter Machines, Drill Machines, Rotary Hammer, Chop Saw Machine and others

#### **Taparia Tools Limited Taparia Tools Ltd.**



An ISO-9001:2008 accredited Company from India, Manufacturers & Exporters of precision made

quality Hand Tools, viz. Adjustable Spanners, Pliers, Screw Drivers, Pipe Wrenches, C-Clamps, Truck Wheel Spanners, Sockets, Socket Accessories, Hammers, Chisels, Punches, Allen Keys, Bolt Cutters etc. The quality of "TAPARIA" Tools is comparable to European & American make tools and is priced at Indian prices.

#### **Keshav Enterprises**



We at KEIL feel immense pleasure to introduce ourselves as the Importers & Wholesale Distributors of

Forestry and Garden Tools based in Delhi. We are professionals in Chainsaw machines, other forestry products like Saw Chains, Guide bars etc , and Gardening Tools like Brush Cutters , Earth Augers , Multi-purpose machines etc.

Our Area of Specialisation - Gasoline Chainsaw Machines, Electric Chainsaw Machines, Saw Chains, Brush Cutters, Earth Augers, Other Gardening Machines, Spare Parts Thereof.

B B Corporation Jon Bhandari Tools have a good name in quality products and value for money prices. The range of Jon Bhandari tools specialize in Marble and granite cutting blades, Hand Tools, Wood Working Tools, Drilling bits, Abrasives, and various Power Tools and Power Tools Accessories.

We have good network of distributors throughout the country.

We would like to establish a long term business cooperation relationship with customers from all over INDIA

#### **Duttason Engineers**



Manufacturing of fabricated products for Steel Plant Ladles, Storage Tanks, Air Receiver Tanks, Liquid Metal Handling Systems, APCD etc.

#### **Champion Abrasives**



Champion Abrasives was incorporated in the year 2016 with a variety of ranges of Coated Abrasives, Bonded Abrasives, Non-Woven and Power Tools Products. We are one of the foremost Importer

and Wholesaler of an exceptional quality assortment of Cutting Wheel, Grinding Wheel, Flap Disc, Marble Cutter, Non-Woven Wheel, Felt Wheel and Power Tools like Angle Grinder, Marble Cutter Machine, Cut O Machine, Demolition Hammer, and Rotary Hammer. To design these product range, we use high-quality inputs. Likewise, our range of products is well-known for attractive attributes like sturdy design, easy to use, strong construction, lightweight, and low-cost.

Our professionals operate in close coordination to assure a high-quality assortment of all products to the customers. We have recruited experienced quality auditors, who see the process to make certain that all the rules of industrial quality is properly followed. For the intention of avoiding any hassles in the work environment, our professionals work dedicated. Adding to this, by maintaining quality, we make sure providing greatest satisfaction to the clients.

Under the very short span of time, we are capable to create a long list of Happy & Satisfied clients. With the ethical business policies, we have been able to create a renowned place in the market.

#### **HRK International**



HRK international is a company devoted in power tools. Our mission is to make available the best quality goods in the best price. Our motto is

"Believe the Best."

































































































































































































